



GOVERNMENT OF THE DISTRICT OF COLUMBIA
BILATERAL MODIFICATION

1. CONTRACT NO/TASK ORDER GAGA-2022-T-0091	2. CONTRACT DATE: 09/30/2022	3. MODIFICATION NO 03	4. MODIFICATION DATE: See Block 12
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5. CAPTION: DCPS Talent, Selection, Hiring and Onboarding Management Solution (Quote No. 41299391 dated 10/17/2023)

6. ISSUED TO: (Contractor) CARAHSOFT TECHNOLOGY CORPORATION 11493 Sunset Hills Rd Ste 100 Reston Va 20190-5230 Harout Manadjian	7. ISSUING OFFICE: District of Columbia Public Schools Office of Resource Strategy, Contracts and Acquisitions 1200 First Street NE, 9th Floor Washington, DC 20002 (202) 442-5112 - FAX (202) 442-5634
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8. PROGRAM OFFICE: Office of School Improvement

Pursuant to Section 15, of the Government of the District of Columbia Standard Contracts Provisions for use with the District of Columbia Supply and Services Contracts, dated July 2010 and the 27 DCMR, Section 3601.2 the contract is modified as follows:

The purpose of this modification is as follows:

1. The contract is hereby modified to include Quote Number 41299391 dated 10/17/2023 and Revised Option Year 2 fee schedule dated 10/1/2023.
2. The Contract Amount is hereby increased by \$85,867.07, from \$648,737,66 to \$734,604.73.

Contract Summary

Base Year Amount	\$235,537.81
Option Year One Amount	\$249,073.69
Option Year Two Amount	\$164,126.16
Option Year Two Mod Amount	\$85,867.07
Cumulative Contract Total	\$734,604.73

3. The contract Option Year 2 performance period is October 1, 2023, through September 30, 2024.

All other terms and conditions of the contract remain unchanged

10. AMOUNT OF MODIFICATION	<u>\$85,867.07</u>	CURRENT VALUE OF CONTRACT: <u>\$734,604.73</u>
CURRENT COMPLETION DATE:	September 30, 2023	

11 CONTRACTORS		
BY <u>James E. Franklin</u>	Name: <u>James E. Franklin</u>	<u>10/30/2023</u>
Signature of Authorized Representative	Title: <u>Team Lead</u>	Date

12. ACCEPTANCE BY THE GOVERNMENT OF THE DISTRICT OF COLUMBIA		
<u>Brenda Allen</u>	Name: <u>Brenda Allen</u>	<u>10/31/2023</u>
SIGNATURE	Title: <u>CONTRACTING OFFICER</u>	DATE

GOVERNMENT PRICE QUOTATION

SALESFORCE.COM GOVERNMENT at CARAHSOFT

carahsoft.



CARAHSOFT TECHNOLOGY CORP.
11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
www.carahsoft.com | sales@carahsoft.com

TO: Nancy Wright
Director, Talent Acquisition and Retention Strategy
DC Public Schools
1200 First St NE
10th Floor
Washington, DC 20002 USA

FROM: Harout Manadjian
Carahsoft Technology Corp.
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: nancy.wright2@k12.dc.gov

EMAIL: Harout.Manadjian@carahsoft.com

PHONE:

PHONE: (571) 662-3408 **FAX:** (703) 871-8505

TERMS: OMNIA EDU contract: R191902
Term: April 30, 2025
FTIN:52-2189693
Shipping Point: FOB Destination
Credit Cards: VISA/MasterCard/AMEX
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Sales Tax May Apply

QUOTE NO: 41299391
QUOTE DATE: 10/17/2023
QUOTE EXPIRES: 11/16/2023
RFQ NO:
SHIPPING: ESD
TOTAL PRICE: \$85,867.07

TOTAL QUOTE: \$85,867.07

LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE	QTY	EXTENDED PRICE
1	PS-SE	Professional Services - Software Engineer - Per Hour Attain Expert Services - This is a NTE amount - For detailed break down of hourly rates please refer to CO 41299391	\$214.48 OM	400.35	\$85,867.07
SUBTOTAL:					\$85,867.07
TOTAL PRICE:					\$85,867.07
TOTAL QUOTE:					\$85,867.07

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LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE	QTY	EXTENDED PRICE
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****Customer MUST reference Carahsoft quote #41299391 on the PO to process the order****

Please reference Carahsoft quote #41299391 for in-depth scope of work

Customer must reference Quote number and Contract # on Purchase Order.

Should Customer purchase via Reseller all terms of Carahsoft Quote must be incorporated in Reseller quote and Customer Purchase Order to Reseller.

Any increase in subscription pricing (excluding support and resource-based Services) for the first renewal term will be in accordance with SFDC's pricing and policies in effect at the time of the renewal or as otherwise agreed to by the parties or noted in these quote terms or contract

Licensee agrees that any order for Salesforce Services will be governed by the terms and conditions of the Carahsoft Salesforce Service Terms, copies of which are found at <https://carah.io/SFDC-TOU> and all Schedules and Documentation referenced by the Terms are made a part hereof. The parties agree that any term or condition stated in a Customer purchase order or in any other Customer order documentation (excluding Quotes) is void. In the event of any conflict or inconsistency among the following documents, the order of precedence shall be: (1) the applicable Quotes (and their Contract Vehicle), (2) the TOU, and (3) the Documentation. Licensee acknowledges it has had the opportunity to review the Terms, prior to executing an order.

Product Terms Directory: <http://carah.io/Product-Terms-Directory>

Help & Training: <http://carah.io/Help>

Government Cloud Plus: <http://www.carahsoft.com/government-cloud-terms>

A list of currently available FedRAMP/IL4 Authorized Salesforce products can be found here:

https://help.salesforce.com/articleView?id=000270080&language=en_US&type=1

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CARASOFT TECHNOLOGY CORP.'S

Statement of Work for:

DC Public Schools

Q# 41299391

October 17, 2023

SOLUTION PROVIDED BY
ATTAIN CONSULTING GROUP



CARASOFT TECHNOLOGY CORP.
11493 SUNSET HILLS ROAD, SUITE 100
RESTON, VA 20190
888.66.CARAH | WWW.CARASOFT.COM



DC PUBLIC SCHOOLS / CARAHSOFT TECHNOLOGY CORP.
SOW #3, AMENDMENT #1

REVISED OPTION YEAR 2 PRICE SCHEDULE

Project Name: Expert Services

Commencement Date: October 1, 2023

Approximate Completion Date: September 30, 2024

Period of Performance Completion Date: October 30, 2024

Purpose of Amendment:

- The purpose of this amendment is to change the contract type of the SOW for Expert Services executed between the parties on 10/23/2023 for \$164,126.16 from Firm Fixed Price to Time and Materials effective 10/1/2023. The contract scope and assumptions remain as stated.
- To provide additional funding of \$85,867.07 and scope on a Time and Materials basis as detailed herein and to bring total SOW funding from \$164,126.16 to \$249,993.23.

PAYMENT TERMS

Attain Partners will not exceed the value of this contract without prior written approval from Carahsoft Technology Corp. Actual costs will be based on actual hours worked by the resources and rates listed below. DC PUBLIC SCHOOLS will be invoiced monthly on a time and materials basis with NET 30 payment terms.

Resource	Rate
Sr. Consultant	\$187.67
Project Manager	\$187.67
Consultant	\$160.86
Data Consultant	\$48.26

ADDITIONAL SCOPE

The purpose of this amendment is to add \$85,867.07 to the budget to provide additional support to DCPS for the following tasks for Implementation of the Talent, Selection, Hiring and Onboarding (TSHO) solution. Services will include but is not limited to the following types of tasks:

- Finalize implementation tasks such as data migration, testing, training & deployment
- Enhancements such as:
 - Validation rules
 - Updated documentation
 - Reports
- Engagement management

APPROVED

DC PUBLIC SCHOOLS

CARASOFT TECHNOLOGY

By: Brenda Allen

By: Elaine Shadid

Name: Brenda Allen

Name: Elaine Shadid

Title: Supervisory Contract Specialist

Service Contract Specialist

Date: 10/31/2023

Date: 10/31/2023

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CARASOFT TECHNOLOGY CORP.'S

Statement of Work for:

DC Public Schools

Q# 40400875

August 9, 2023

SOLUTION PROVIDED BY
ATTAIN CONSULTING GROUP



CARASOFT TECHNOLOGY CORP.
11493 SUNSET HILLS ROAD, SUITE 100
RESTON, VA 20190
888.66.CARAH | WWW.CARASOFT.COM

DCPS Option Year 2 Managed Services (original Q# 32288377)

Project Name: Expert Services

Approximate Commencement Date: August 15, 2023

Approximate Completion Date: September 30, 2024

Period of Performance Completion Date: October 30, 2024

SCOPE OF WORK

Attain Partners will provide Expert Services to DCPS for one year. Expert Services will include but is not limited to the following types of tasks:

- Finalize implementation tasks such as data migration, testing, training & deployment
- Ongoing support requests
- Enhancements such as:
 - Validation rules
 - Updated documentation
 - Reports
- Engagement management

PROJECT COSTS

The value of this expert services contract is \$164,126.16. Attain Partners will not exceed the value of this contract without prior written approval from DCPS and Carahsoft Technology. Carahsoft Technology Corp will invoice DCPS \$13,677.18 per month for the duration of the contract with Net 30 payment terms.

ASSUMPTIONS

Attain Partners has made the following assumptions and are reflected in the cost estimate and timeline. If any of these assumptions are incorrect, we are happy to amend this Statement of Work including incorporating appropriate time and budget adjustments.

- DCPS will provide at least one Salesforce user license to be used by the Attain Partners staff during the project.
- Work will be completed remotely with no travel and expenses anticipated. If additional travel and expenses are necessary, a formal change order will be agreed upon and executed by all parties.
- DCPS will provide all project specific software, Salesforce Platform software licenses, and storage resources required for the project and will allocate at least one full Salesforce user license for implementation of 3rd-party applications that are purchased and to be used by the Attain Partners team for the duration of the engagement.

APPROVED

DCPS

CARASOFT TECHNOLOGY

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____