

<b>AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT</b>				1. Contract Number		Page of Pages	
						1      7	
2. Amendment/Modification Number A003		3. Effective Date April 11, 2017		4. Requisition No. RQ949583		5. Solicitation Caption ERate IT Equipment Maintenance Services	
6. Issued by: Code District of Columbia Public Schools (DCPS) Office of Contracts and Acquisitions 1200 First Street, N.E., 9 <sup>th</sup> floor, Washington, D.C. 20002				7. Administered by (If other than line 6)			
8. Name and Address of Contractor (No. street, city, county, state and zip code)				9A. Amendment of Solicitation X      No. GAGA-2017-I-0017			
				9B. Dated (See Item 11) March 27, 2017			
				10A. Modification of Contract/Order No.			
				10B. Dated (See Item 13)			
<b>11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS</b>							
<input checked="" type="checkbox"/> The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers <input type="checkbox"/> is extended. <input checked="" type="checkbox"/> is not extended. Offerors must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15, and returning ____ copies of the amendment; (b) BY ACKNOWLEDGING RECEIPT OF THIS AMENDMENT ON EACH COPY OF THE OFFER SUBMITTED; or (c) BY separate letter or fax which includes a reference to the solicitation and amendment number. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such may be made by letter or fax, provided each letter or telegram makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.							
12. Accounting and Appropriation Data (If Required)							
<b>13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14</b>							
A. This change order is issued pursuant to (Specify Authority): THE CHANGES CLAUSE, The changes set forth in Item 14 are made in the contract/order no. in item 10A.							
B. The above numbered contract/order is modified to reflect the administrative changes (such as changes in paying office, appropriation data etc.) set forth in item 14, pursuant to the authority of 27 DCMR, Chapter 36, Section 3601.2.							
C. This supplemental agreement is entered into pursuant to authority of:							
D. Other (Specify type of modification and authority)							
<b>E. IMPORTANT:</b> Contractor <input type="checkbox"/> is not <input checked="" type="checkbox"/> is required to sign this document and return _____ copy to the issuing office.							
14. Description of Amendment/Modification (Organized by UCF Section headings, including solicitation/contract subject matter where feasible.)  Information for Bid (IFB) No. GAGA-2017-I-0017 for ERate IT Equipment Maintenance Services is hereby amended as follows: 1. On page 52, Section L.4, Bid Submission Date and Time, delete the date and replace with: <b>Wednesday, April 26, 2017 at 2:00 PM EST.</b>							
Continued on page 2.....							
Except as provided herein, all terms and conditions of the document is referenced in Item 9A or 10A remain unchanged and in full force and effect.							
15A. Name and Title of Signer (Type or print)				16A. Name of Contracting Officer			
				Glorious Bazemore			
15B. Name of Contractor		15C. Date Signed		16B. District of Columbia		16C. Date Signed	
(Signature of person authorized to sign)						(Signature of Contracting Officer)	

Continued from page 1.....

2. On page 2, delete Section B.1 in its entirety and replace with the following: *"B.1 - The District of Columbia Public Schools, Office of Contracts and Acquisition on behalf of Information Technology (the "District") is seeking a contractor to provide basic maintenance of internal connections via SMARTNET Total Care Service (SNTC) or the equivalent. Internal connections includes but is not limited to firewalls, routers, switches, wireless access points, software and telecommunication equipment."*
3. On page 22, Section C.3 (Definitions) add the following terms:  
  
***End of Sale (EoS):** The last date to order the product through Cisco point-of-sale mechanisms. The product is no longer for sale. The product however, is still eligible for Cisco maintenance and is still receiving IOS maintenance updates and bug fixes.*  
  
***Last Date of Support (LDoS):** The last-date-of-support is the last possible date to receive applicable service and support for the product that is EoS. Essentially it is the last day that Cisco will provide any warranty or TAC support for the product. After this date, the product becomes obsolete. The LDoS is typically five years from the EoS date.*
4. On page 22, Section C.3 (Definitions) delete Smart Net Total Care and replace with the following:  
  
***Smart Net Total Care Service (SNTC):** Level of maintenance service provided by Cisco that helps reduce the downtime with fast, expert technical support and flexible hardware coverage provided by the Cisco Technical Assistance Center (TAC) and next day replacement of parts. See link below for more information:*  
  
*<http://www.cisco.com/c/en/us/services/technical/smart-net-total-care.html>*
5. On page 23, delete Section C.5 (Requirements) in its entirety and replace with the following: *"The District seeks to realize the maximum benefit for its schools by leveraging the Universal Service Administrative Company (USAC) E-Rate program to supplement district dollars. DCPS will file a Universal Service Rate (E-Rate) Form 470 to accompany this procurement. All prime Contractors are required to supply DCPS with their Service Provider Identification Number (SPIN) assigned to them by USAC when responding to this solicitation (IFB) as part of their bid submission. Subcontractors are not required to have a SPIN."*
6. Insert Section M which was inadvertently omitted, see Attachment A to this Amendment 003.

7. This section of the Amendment 003 responds to the questions proposed by the vendors:

**Q1. Is there a list of serial numbers we can use to work on developing a response?**

A1. Yes, please refer to Amendment 02, Attachment J.10, *ERate IFB Information Technology (IT) Equipment Inventory List (Dated 04/05/17) – Section B (Currently posted on the dcps website)*.

**Q2. The IFB is for Manufacturer Smartnet subscription renewal and 100% of the support will be provided by the EOM (OEM) directly.**

**If no subcontracting work is being performed by the winning bidder does the winning bidder need to be CBE certified?**

A2. The winning bidder or the prime contractor does not have to be a Certified Business Enterprise (CBE), however subcontracting with a CBE is still required in accordance with page 21, Section B.6 of the IFB (currently posted on the DCPS website). Also see more context regarding Section M referenced above regarding the evaluation of CBE vendors who submit bids as the Prime Contractor.

**Q3. Manufacturer Smartnet subscription services are billed upfront for the entire year. Does DCPS plan on paying upfront for Smartnet subscription services and if not will they be capable of signing additional documentation around monthly payment programs?**

A3. DCPS anticipates payment in accordance with Section B (price schedule) and Section G.1 (invoice payment) of the IFB. For the base year, DCPS will be utilizing the Service Provider Invoice (SPI) method through USAC E-Rate. Please see Amendment 01 item #5, currently posted on the DCPS website, for more information.

**Q4. Will all questions and answers be provided to all of the participating companies?**

A4. Yes, DCPS posts the questions and answers via an amendment to the solicitation, which is posted and made available for all prospective bidders.

**Q5. In Amendment 01 here are approximately:**

- A. 95 lines with current end of service dates of 7/29/16
- B. 4 lines with current end of service dates of 3/1/17

**I bring this to your attention so that you can double check those dates if necessary. The manufacturer requires that your new services pick up on the day after the current/expired service has ended so if these dates are correct, you're going to have larger than usual renewal fees for the base year of the contract.**

A5. DCPS addressed the inventory items identified above via issuance of Amendment 02 to the IFB (posted on the DCPS website on 4/05/17) in Attachment J.10, *ERate IFB Information Technology (IT) Equipment Inventory List (Dated 04/05/17) – Section B*.

**Q6. Can/will you release an Excel spreadsheet version of the Equipment Inventory list from Amendment 01?**

- A6. No, however please see Amendment 02 to the IFB (posted on the DCPS website on 4/05/17) in Attachment J.10, *ERate IFB Information Technology (IT) Equipment Inventory List (Dated 04/05/17) – Section B*.
- Q7. Since this is an open market request, will CBE preference points be a part of the evaluation?**
- A7. Yes, in accordance with DC Municipal Regulations (DCMR) 27-8, all bids and proposals when the CBE bidder is the prime contractor shall be assigned preference points. Also see more context regarding Section M referenced above regarding the evaluation of CBE vendors who submit bids as the Prime Contractor.
- Q8. I am contacting you to inform you that majority of the equipment on this proposal is either discontinued or has had end of life terms with Manufacturer. Will there be a revision or would you like Certified Partners and Distributors to outsource the equipment for allocation?**
- A8. No outsourcing is necessary, all devices that are identified under “Last Day of Support” column in Section B and Attachment J.10 will be covered by the Smart Net Total Care (SNTC) maintenance service provided by the Manufacturer. Please see Amendment 02 to the IFB (posted on the DCPS website on 4/05/17) Attachment J.10 for the most updated equipment inventory information.
- Q9. I’d like to ask if the techs will need the Manufacturer certifications and if so, which ones?**
- A9. The technicians do not require a certification from the Manufacturer, requires the vendor to be certified. Certification information is in the IFB on page 22, Section C.3.
- Q10. We request a list of vendors that attended the conference for purposes of collaborating with small businesses.**
- A10. Attendance information from the Pre-bid conference (held on 04/03/17) is currently available on the DCPS website via the issuance of Amendment 01.
- Q11. Per Amendment 02 and the documentation I have found the following based on the fact that our company is a CISCO Select Partner and the Distributor Reseller Portal Information. L-PI2X-N-BASE is not available as a spare and more than 1 cannot be configured under its top-level part number. Lastly, WS-SVC-WISM2-K-K9= is yet to go EoS but is no longer available to Cisco Partners to directly order. So to keep you up to date certain parts on this order will be outsourced no matter partner level.**

**Please note that the following are or will be going End-of-Sale (EoS):**

**AIR-CT5760-25-K9 > EoS by April 14, 2017; no replacement**

**AIR-CT5760-100-K9 > EoS by April 14, 2017; no replacement**

**BE6K-ST-BDL-K9= > EoS on November 13, 2015; replaced by BE6M-M4-K9=  
ME-3400G-12CS-D > EoS on January 9, 2014; replaced by ME-3400EG-12CS-M  
ME-3600X-24FS-M > EoS by October 15, 2017; to be replaced by ASR-920-24SZ-M**

**WS-C3560X-48P-L > EoS on October 30, 2016; replaced by WS-C3650-48PD-L  
WS-C3560X-24P-S > EoS on October 30, 2016; replaced by WS-C3650-24PD-S WS-  
C3560X-48PF-S > EoS on October 30, 2016; replaced by WS-C3650-48FD-S WS-  
C3560X-24P-E > EoS on October 30, 2016; replaced by WS-C3650-24PD-E WS-  
C3560X-48PF-E > EoS on October 30, 2016; replaced by WS-C3650-48FD-E WS-  
C3750X-12S-S > EoS on October 30, 2016; replaced by WS-C3850-12S-S WS-  
C3750X-48PF-S > EoS on October 30, 2016; replaced by WS-C3850-48F-S WS-  
C3750X-48P-S > EoS on October 30, 2016; replaced by WS-C3850-48P-S WS-  
C4507R-E > EoS on April 16, 2013; replaced by WS-C4507R+E WS-C4510R-E >  
EoS on April 16, 2013; replaced by WS-C4510R+E**

**WS-C4948 > EoS on August 1, 2013; replaced by WS-C4948E > EoS by October 31,  
2017; no replacement WS-SVC-WISM2-K-K9= > EoS on April 10, 2017; no  
replacement**

- A11. The purpose of this contract is to serve as a basic maintenance contract for Smart Net Total Care Service (SNTC) to provide support for our Information Technology (IT) equipment, per the IFB on page 2, Section B.1 (in this Amendment 03, see page 1 above). Yes, DCPS realizes some of the equipment identified may be End of Sale (EOS) but it is still eligible to be covered through SNTC until the device reaches its Last Day of Support, per the dates identified in Attachment J.10 of the IFB.

## Attachment A - Amendment 003

### SECTION M: EVALUATION FACTORS

#### **M.1. Preferences for Certified Business Enterprises**

Under the provisions of the “Small and Certified Business Enterprise Development and Assistance Act of 2005”, D.C. Official Code § 2-218.01 *et seq.*, as amended (“Act”, as used in this section), the District shall apply preferences in evaluating bids from businesses that are certified by the Department of Small and Local Business Development (DSLBD) pursuant to Part D of the Act.

##### **M.1.1. Application of Preferences**

For evaluation purposes, the allowable preferences under the Act shall be applicable to prime contractors in response to this IFB as follows:

**M.1.1.1** A small business enterprise certified by the DSLBD will receive a three percent (3%) reduction in the bid price.

**M.1.1.2** A resident-owned business certified by DSLBD will receive a five percent (5%) reduction in the bid price.

**M.1.1.3** A longtime resident business certified by DSLBD will receive a ten percent (10%) reduction in the bid price.

**M.1.1.4** A local business enterprise certified by DSLBD will receive a two percent (2%) reduction in the bid price.

**M.1.1.5** A local business enterprise with its principal offices located in an enterprise zone certified by DSLBD will receive a two percent (2%) reduction in the bid price.

**M.1.1.6** A disadvantaged business enterprise certified by DSLBD will receive a two percent (2%) reduction in the bid price.

**M.1.1.7** A veteran-owned business certified by DSLBD will receive a two percent (2%) reduction in the bid price.

**M.1.1.8** A local manufacturing business enterprise certified by DSLBD will receive a two percent (2%) reduction in the bid price.

##### **M.1.2 Maximum Preference Awarded**

Notwithstanding the availability of the preceding preferences, the maximum total preference to which a certified business enterprise is entitled is twelve per cent (12%). There will be no preference awarded for subcontracting by the prime contractor with certified business enterprises.

**M.1.3 Preferences for Certified Joint Ventures**

A joint venture certified by DSLBD for this solicitation will receive preferences as a prime contractor as determined by DSLBD.

**M.1.4 Verification of Bidder's Certification as a Certified Business Enterprise**

**M.1.4.1** Any bidder seeking to receive preferences on this solicitation must be certified at the time of submission of its bid. The CO will verify the bidder's certification with DSLBD, and the bidder should not submit with its bid any documentation regarding its certification as a certified business enterprise.

**M.1.4.2** Any bidder seeking certification in order to receive preferences under this solicitation should contact the:

Department of Small and Local Business Development  
ATTN: CBE Certification Program  
441 Fourth Street, NW, Suite 850N  
Washington DC 20001

**M.1.4.3** All bidders are encouraged to contact DSLBD at (202) 727-3900 if additional information is required on certification procedures and requirements.

**M.2 EVALUATION OF OPTION YEARS**

The District will evaluate bids for award purposes by evaluating the total price for all options as well as the base year. Evaluation of options shall not obligate the District to exercise them. The total District's requirements may change during the option years. Quantities to be awarded will be determined at the time each option is exercised.