OFFICE OF CONTRACTING AND PROCUREMENT BIDDER/OFFEROR CERTIFICATION FORM

COMPLETION The person(s) completing this form must be knowledgeable about the bidder's/offeror's business and operations. RESPONSES Every question must be answered. Each response must provide all relevant information that can be obtained within the limits of the law. Individuals and sole proprietors may use a Social Security number but are encouraged to obtain and use a federal Employer Identification Number (EIN). Provide any explanation at the end of the section or attach additional sheets with numbered responses. Include the bidder's/offeror's name at the top of each attached page. GENERAL INSTRUCTIONS This form contains four (4) sections. Section I concerns the bidder's/offeror's responsibility; Section II includes additional required certifications; Section III relates to the Buy American Act (if applicable); and Section IV requires the bidder's/offeror's signature. SECTION I. BIDDER/OFFEROR RESPONSIBILITY CERTIFICATION Instructions for Section I: Section I contains eight (8) parts. Part 1 requests information concerning the bidder's/offeror's business entity. Part 2 inquires about current or former owners, partners, directors, officers or principals. Part 3 relates to the responsibility of the bidder's/offeror's business. Part 4 concerns the bidder's/offeror's business certificates and licenses. Part 5 inquires about legal proceedings. Part 6 relates to the bidder's/offeror's financial and organizational status. Part 7 requires the bidder/offeror to agree to update the information provided. Part 8 relates to disclosures under the District of Columbia Freedom of Information Act (FOIA). PART 1: BIDDER/OFFEROR INFORMATION Legal Business Entity Name: Solicitation #: Address of the Principal Place of Business (street, city, state, zip code) Telephone # and ext.: Fax #: Email Address: Website: Additional Legal Business Entity Identities: If applicable, list any other DBA, Trade Name, Former Name, Other Identity and EIN used in the last five (5) years and the status (active or inactive). EIN: Type: Name: Status: 1.1 Business Type (Please check the appropriate box and provide additional information if necessary.): ☐ Corporation (including PC) Date of Incorporation: □ Joint Venture Date of Organization: ☐ Limited Liability Company (LLC or PLLC) Date of Organization: ■ Nonprofit Organization Date of Organization: Partnership (including LLP, LP or General) Date of Registration or Establishment: ☐ Sole Proprietor How many years in business?:

If "No" to Subpart 1.2, provide the jurisdiction where the bidder's/offeror's business was formed or incorporated. Attach a Certificate or Letter of Good Standing from the applicable jurisdiction and a certified Application for Authority from the District, or provide an explanation if the documents are not available.

Date established?:

State _____ Country ______

1.3 Please provide a copy of each District of Columbia license, registration or certification that the bidder/offeror is required by law to obtain (other than those

provided in Subpart 1.2). If the bidder/offeror is not providing a copy of its license, registration or certification to transact business in the District of Columbia, it shall either:

(a) Certify its intent to obtain the necessary license, registration or certification prior to contract award; or

1.2 Was the bidder's/offeror's business formed or incorporated in the District of Columbia?

□ Other

If "Other," please explain:

☐ Yes ☐ No

(b) Explain its exemption from the requirement.	
PART 2: INDIVIDUAL RESPONSIBILITY	
Additional Instructions for Section I, Parts 2 through 8: Provide an explanation of the issue(s), relevant dates, the governm	ent entity involved, any remedial or
corrective action(s) taken and the current status of the issue(s).	
Within the past five (5) years, has any current or former owner, partner, director, officer, principal or any person in a position i	
funds, or currently or formerly having the authority to sign, execute or approve bids, proposals, contracts or supporting documbidder/offeror with any government entity:	entation on behalf of the
2.1 Been sanctioned or proposed for sanction relative to any business or professional permit or license?	□ Yes □ No
and determined of proposed for same notion retain to the unity of same so of professional persons of needs of	☐ Yes ☐ No
2.2 Been under suspension, debarment, voluntary exclusion or determined ineligible under any federal, District or state statutes?	☐ Yes ☐ No
2.3 Been proposed for suspension or debarment?	☐ Yes ☐ No
2.4 Been the subject of an investigation, whether open or closed, by any government entity for a civil or criminal violation for any business-related conduct?	☐ Yes ☐ No
2.5 Been charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime, or subject to a judgment of a plea bargain for:	☐ Yes ☐ No
(a) Any business-related activity; or	
(b) Any crime the underlying conduct of which was related to truthfulness?	
2.6 Been suspended, cancelled, terminated or found non-responsible on any government contract, or had a surety called upon	
to complete an awarded contract?	☐ Yes ☐ No
Please provide an explanation for each "Yes" in Part 2.	
PART 3: BUSINESS RESPONSIBILITY	
Within the past five (5) years, has the bidder/offeror:	
3.1 Been under suspension, debarment, voluntary exclusion or determined ineligible under any federal, District or state	
statutes?	☐ Yes ☐ No
3.2 Been proposed for suspension or debarment?	☐ Yes ☐ No
3.3 Been the subject of an investigation, whether open or closed, by any government entity for a civil or criminal violation for any business-related conduct?	☐ Yes ☐ No
3.4 Been charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime, or subject to a judgment of plea bargain for:	☐ Yes ☐ No
(a) Any business-related activity; or	
(b) Any crime the underlying conduct of which was related to truthfulness?	
3.5 Been disqualified or proposed for disqualification on any government permit or license?	☐ Yes ☐ No
3.6 Been denied a contract award or had a bid or proposal rejected based upon a non-responsibility finding by a government	
entity?	☐ Yes ☐ No
3.7 Had a low bid or proposal rejected on a government contract for failing to make good faith efforts on any Certified Business Enterprise goal or statutory affirmative action requirements on a previously held contract?	☐ Yes ☐ No
3.8 Been suspended, cancelled, terminated or found non-responsible on any government contract, or had a surety called upon to complete an awarded contract?	☐ Yes ☐ No
Please provide an explanation for each "Yes" in Part 3.	
PART 4: CERTIFICATES AND LICENSES	
Within the past five (5) years, has the bidder/offeror:	
4.1 Had a denial, decertification, revocation or forfeiture of District of Columbia certification of any Certified Business Enterprise or federal certification of Disadvantaged Business Enterprise status for other than a change of ownership?	☐ Yes ☐ No
Please provide an explanation for "Yes" in Subpart 4.1.	
4.2 Please provide a copy of the bidder's/offeror's District of Columbia Office of Tax and Revenue Tax Certification Affidavid	<u> </u>
PART 5: LEGAL PROCEEDINGS	
Within the past five (5) years, has the bidder/offeror:	
5.1 Had any liens or judgments (not including UCC filings) over \$25,000 filed against it which remain undischarged?	☐ Yes ☐ No

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If "Yes" to Subpart 5.1, provide an explanation of the issue(s), relevant dates, the Lien Holder or Claimant's name, the amount the issue(s).	of the lien(s) and the current status of
5.2 Had a government entity find a willful violation of District of Columbia compensation or prevailing wage laws, the Service Contract Act or the Davis-Bacon Act?	☐ Yes ☐ No
5.3 Received any OSHA citation and Notification of Penalty containing a violation classified as serious or willful?	☐ Yes ☐ No
Please provide an explanation for each "Yes" in Part 5.	
PART 6: FINANCIAL AND ORGANIZATIONAL INFORMATION	
6.1 Within the past five (5) years, has the bidder/offeror received any formal unsatisfactory performance assessment(s) from	
any government entity on any contract?	☐ Yes ☐ No
If "Yes" to Subpart 6.1, provide an explanation of the issue(s), relevant dates, the government entity involved, any remedial or current status of the issue(s).	corrective action(s) taken and the
6.2 Within the past five (5) years, has the bidder/offeror had any liquidated damages assessed by a government entity over \$25,000?	☐ Yes ☐ No
If "Yes" to Subpart 6.2, provide an explanation of the issue(s), relevant dates, the government entity involved, the amount asse issue(s).	essed and the current status of the
6.3 Within the last seven (7) years, has the bidder/offeror initiated or been the subject of any bankruptcy proceedings, whether or not closed, or is any bankruptcy proceeding pending?	☐ Yes ☐ No
If "Yes" to Subpart 6.3, provide the bankruptcy chapter number, the court name and the docket number. Indicate the current s "pending" or "closed".	tatus of the proceedings as "initiated,"
6.4 During the past three (3) years, has the bidder/offeror failed to file a tax return or pay taxes required by federal, state, District of Columbia or local laws?	☐ Yes ☐ No
If "Yes" to Subpart 6.4, provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the bidder/current status of the tax liability.	offeror failed to file/pay and the
6.5 During the past three (3) years, has the bidder/offeror failed to file a District of Columbia unemployment insurance return or failed to pay District of Columbia unemployment insurance?	☐ Yes ☐ No ☐ Other
If "Yes" to Subpart 6.5, provide the years the bidder/offeror failed to file the return or pay the insurance, explain the situation a action(s) taken and the current status of the issue(s).	and any remedial or corrective
6.6 During the past three (3) years, has the bidder/offeror complied with any payment agreement with the Internal Revenue Service, the District of Columbia Office of Tax and Revenue and the Department of Employment Services	☐ Yes ☐ No
If "Yes" to Subpart 6.6, provide the years the bidder/offeror failed to comply with the payment agreement, explain the situatio action(s) taken and the current status of the issue(s).	n and any remedial or corrective
6.7 Indicate whether the bidder/offeror owes any outstanding debt to any state, federal or District of Columbia government.	☐ Yes ☐ No
If "Yes" to Subpart 6.7, provide an explanation of the issue(s), relevant dates, the government entity involved, any remedial or current status of the issue(s).	corrective action(s) taken and the
6.8 During the past three (3) years, has the bidder/offeror been audited by any government entity?	☐ Yes ☐ No
(a) If "Yes" to Subpart 6.8, did any audit of the bidder/offeror identify any significant deficiencies in internal controls, fraud or illegal acts; significant violations of provisions of contract or grant agreements; significant abuse; or any material disallowance?	☐ Yes ☐ No
(b) If "Yes" to Subpart 6.8(a), provide an explanation of the issue(s), relevant dates, the government entity involved, any reme the current status of the issue(s).	edial or corrective action(s) taken and
PART 7: RESPONSE UPDATE REQUIREMENT	
7.1 In accordance with the requirement of Section 302(c) of the Procurement Practices Reform Act of 2010 (D.C. Official Co	de § 2-353.02), the bidder/offeror
shall update any response provided in Section I of this form during the term of this contract:	
(a) Within sixty (60) days of a material change to a response; and	

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(b) Prior to the exercise of an option year contract.	
PART 8: FREEDOM OF INFORMATION ACT (FOIA)	
8.1 Indicate whether the bidder/offeror asserts that any information provided in response to a question in Section I is exempt from disclosure under the District of Columbia Freedom of Information Act (FOIA), effective March 25, 1977 (D.C. Law 1-96; D.C. Official Code §§ 2-531, et seq.). Include the question number(s) and explain the basis for the claim. (The District will determine whether such information is, in fact, exempt from FOIA at the time of request for disclosure under FOIA.)	☐ Yes ☐ No
SECTION II. ADDITIONAL REQUIRED BIDDER/OFFEROR CERTIFICATION	
Instructions for Section II: Section II contains three (3) parts. Part 1 requests information concerning District of Columb bidder/offeror's pricing. Part 3 relates to equal employment opportunity requirements.	ia employees. Part 2 applies to the
PART 1. DISTRICT EMPLOYEES NOT TO BENEFIT	
The bidder/offeror certifies that:	
1.2 No person listed in clause 13 of the Standard Contract Provisions, "District Employees Not To Benefit", will benefit from	this contract.
1.3 The following person(s) listed in clause 13 of the Standard Contract Provisions may benefit from this contract. (For each required by clause 13.)	person listed, attach the affidavit
(a)	
(b)	
PART 2: INDEPENDENT PRICE DETERMINATION REQUIREMENTS	
The bidder/offeror certifies that:	
2.1 The signature of the bidder/offeror is considered to be a certification by the signatory that:	
(a) The contract prices have been arrived at independently without, for the purpose of restricting competition, any con agreement with any bidder/offeror or competitor related to:	sultation, communication or
(i) Those prices; (ii) The intention to submit a bid/proposal; or	
(iii) The methods or factors used to calculate the prices in the contract.	
(b) The prices in this contract have not been and will not be knowingly disclosed by the bidder/offeror, directly or in competitor before bid/proposal opening unless otherwise required by law; and	directly, to any other bidder/offeror of
(c) No attempt has been made or will be made by the bidder/offeror to induce any other concern to submit or not to sure restricting competition.	ubmit a contract for the purpose of
2.2 The signature on the bid/proposal is considered to be a certification by the signatory that the signatory:	
(a) Is the person in the bidder's/offeror's organization responsible for determining the prices being offered in this con participated and will not participate in any action contrary to subparagraphs 2.1(a)(i) through (a)(iii) above; or	
(b) Has been authorized, in writing, to act as an agent for the following principal in certifying that the principal has neparticipate, in any action contrary to subparagraphs 2.1(a)(i) through (a)(iii) above:	ot participated, and will not
[Insert full name of person(s) in the organization responsible for determining the prices offe	red
in this contract and the title of his or her position in the bidder's/offeror's organization]	·
(i) As an authorized agent, certifies that the principals named in subparagraph 2.2(b) above have not participated action contrary to subparagraphs 2.1(a)(i) through (a)(iii) above; and	, and will not participate, in any
(ii) As an agent, has not participated and will not participate in any action contrary to subparagraphs 2.1(a)(i) through the contrary to subparagraphs 2.1(a)(i) through the contrary to subparagraphs 2.1(a)(ii) through the contrary to subparagraphs 2.1(a)(iii) through the contrary to subparagraphs 2.1(a)(iiii) through the contrary to subparagraphs 2.1(a)(iiii) through the contrary to subparagraphs 2.1(a)(iiii) through the contrary to subparagraphs 2.1(a)(iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	•
2.3 If the bidder/offeror deletes or modifies subparagraph 2.1(b) above, the bidder/offeror must furnish with its bid a signed st circumstances of the disclosure.	atement setting forth in detail the
PART 3: EQUAL OPPORTUNITY OBLIGATIONS	
3.1 I hereby certify that I am fully aware of the contents of Mayor's Order 85-85 and the Office of Human Rights' regulations agree to comply with them while performing this contract.	in Chapter 11 of the DCMR, and
SECTION III. BUY AMERICAN ACT CERTIFICATION	

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Instructions for Section III: Section III contains one (1) part which should only be completed if goods are being provided that are subject to the requirements of

the Buy American Act.

PART 1: BUY AMERICAN ACT COMPLI	ANCE			
1.1 The bidder/offeror certifies that each end p Contract Provisions, "Buy American Act"), and United States.				
	EXCLUDE	D END PRODUCTS		
	COUNTRY	OF ORIGIN		
	SECTION IV.	CERTIFICATION		
Instruction for Section IV: This section must	be completed by all bidder/offer	ors.		
Ι, [- · · · · ·	rized to sign these certification and accurate.	, hereby certify that the information pro	ovided in this
Name:		Telephone #:	Fax #:	
Title:		Email Address:	I	
The District of Columbia government is here statements is a fine of not more than \$1,000.00, swearing is a fine of not more than \$2,50	imprisonment for not more than	one year, or both, as prescribe	d in D.C. Official Code § 22-2514. Pen	alty for false

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DCPS SIS REQUEST FOR PROPOSALS (RFP) Vendor Qualification Questions Template

Vendor Qualifications

All vendor proposals must at minimum include answers to each one of the following questions.

VENDOR CORPORATE BACKGROUND

- 1. How does the nature and scope of your firm's business endeavors support individual student achievement?
- 2. How does your firm's business philosophy and mission statement support individual student achievement?
- 3. How long has your company been licensed to do business?
- 4. Is your firm licensed to operate in the District of Columbia?
- 5. How long has your firm been marketing, installing and supporting:
 - a. Student information systems?
 - b. Data warehousing systems?
 - c. Integrated reporting tools?
- 6. How many employees are there in your company?
 - a. Briefly describe the organization structure of your company and identify the groups and number of employees dedicated to existing and future SIS, data warehousing and reporting products.
 - b. Specify the number of employees staffing your help desk support and the number of employees dedicated to system programming, development and other technical roles.
- 7. How has the proposed Solution been developed or acquired to become the product(s) being proposed? Describe that evolution, briefly noting the timeframe associated with each generation and the major enhancements in each version.
- 8. In the event of a major change in your company (merger, acquisition, closing), would your company be willing to escrow the source code for the SIS product to ensure future viability?
- 9. Is there any pending litigation against your company? If yes, explain fully.

- 10. State your firm's ongoing commitment to existing clientele.
- 11. How long has your firm been providing implementation services for student information systems in general?
- 12. How long has your firm been providing implementation services for the specific solution being proposed for DCPS?

CUSTOMER BASE

- 13. Provide a list of current K-12 customers that are running a version of your SIS, and/or any other proposed application(s) in production. For each, list the following: (no more than 10 districts with an emphasis on school districts that are similar in size and demographics to the District of Columbia or are in close proximity):
 - a. The name of the organization
 - b. The size of the district (total number of students and number of schools)
 - c. The application(s) and release(s) they are running in production
 - d. The date the SIS, and/or any other proposed application(s) was implemented vs. the date the current version was operationally available
 - e. The modules they are running
- 14. Provide a complete list of current K-12 clients that have purchased your SIS and/or any other proposed application(s) and are in the process of currently implementing. For each, list the following:
 - a. The name of the organization
 - b. The size of the district (total number of students and number of schools)
 - c. The application(s) and release(s) they are running in production
 - d. The date of purchase and agreed upon implementation date
 - e. The stage of their project, and whether on time for completion.
 - f. The modules they are implementing

DIFFERENTIATORS

- 15. What are the three strongest points of your SIS and/or any other proposed application(s), and what are the three areas needing the most improvement?
- 16. What differentiates your firm from your competitors regarding the strengths of the application and the strengths of your organization?

FUTURE TECHNOLOGY DIRECTION

- 17. What are some technology improvements to the system application we might expect to see in 3-5 years?
- 18. What strategic initiatives are currently underway in your company?

<u>OTHER</u>
19. Please list any other factors DCPS should take into account when considering your proposal.
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.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
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(**************************************

<Insert Company Name>

Project Implementation and Rollout Plan

Vendor Project Management Approach and Experience

- 1 Describe below your implementation strategy for a successful delivery and rollout of the proposed solution
- 2 Describe below the proposed project management practice you intend to use for a successful delivery and rollout of the proposed solution within the timeframe required by DCPS
- 3 Provide one or two sample(s) of past implementation experiences and describe project challenges your team faced and how you were able to address them

Vendor's Proposed Project Management Phases and Activities

tems	Expected Outcome	Start Time	End Time	Vendor Responsibility	District Responsibility
Phase Name	Describe expected	Insert start	Insert end	-	-
	outcome for the	date	date		
	proposed phase				
Task Name	Provide Expected outcome for the proposed task			Describe Vendor role & responsibilities	Describe District role & responsibilities

Visual Representation of Vendors proposed Timeline

<Copy/Paste Visual Timeline>