

## **DETERMINATION AND FINDING FOR A SOLE SOURCE PROCUREMENT**

**AGENCY:** District of Columbia Public Schools  
Office of Schools Security

**PURPOSE OF CONTRACT:** Schools Security Cameras Supply and Maintenance Services

**PROPOSED CONTRACTOR:** Vision Security Solutions, LLC

### **FINDINGS**

**1. AUTHORIZATION:**

(D.C. Law 18-371) D.C. Code 2-354.01, Section 404 and 27 DCMR, Section 1700.

**2. MINIMUM NEED:**

The District of Columbia Public Schools (DCPS), Office of Schools Security has an immediate requirement to continue to provide annual maintenance services for 6,180 cameras located at 224 DCPS locations.

**3. FAIR AND REASONABLE ESTIMATED COST:**

The estimated annual services cost is \$998,735.00.

**4. FACTS WHICH JUSTIFY A SOLE SOURCE PROCUREMENT:**

The District of Columbia Public Schools (DCPS), Office of Schools Security has previously procured the services of ***Vision Security Solutions, LLC*** via Contract No. GAGA -2012 -T-0041, from November 30, 2011 through September 30, 2015, in accordance with its GSA Contract No.: GS-07F-9661S.

In order to perform maintenance services on the DCPS' CCTV system, the vendor must hold certifications with both Axis Communications, Inc. (Axis), manufacturer of the video surveillance cameras used in the CCTV system, and VSS, LLC (VSS), manufacturer of the VSS Alloy software used in the CCTV system. The vendor must be a licensed dealer for VSS Alloy software and serves as only the authorized licensed vendor capable of making the integrations into the existing system to make the cameras functional.

While there are two other Axis partners in the Metropolitan Washington Area, ***Vision Security Solutions, LLC*** is the only vendor that holds the certification for the VSS Alloy products and has trained and certified professionals who are technically capable and

authorized to perform work and maintenance on the Alloy's licensed products in the DCPS' security system. According to VSS, the Alloy products manufacturer, "no other vendor in or around the DC Metropolitan Area has the technical and project management expertise as well as experience, training and laboratory required to obtain the required certification and Licensing in VSS Alloy products."

In addition, Axis indicated that **Vision Security Solutions, LLC** is "a gold partner in good standing authorized to sell, install, and services video surveillance related products" in the DC Metropolitan Area.

**Vision Security Solutions, LLC** has performed the required services satisfactorily since November 30, 2011.

**CERTIFICATION BY THE DCPS PROGRAM OFFICE:**

I hereby certify that the above statements are correct and the anticipated cost to DCPS is fair and reasonable.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Office of Schools Security

**DETERMINATION**

Based on the above certified findings in accordance cited authority, I hereby determined that it is not feasible or practice to invoke the competitive bidding process under Section 404 of the District of Columbia Procurement Practices Reform Act of 2010 D.C. Law 18-371: DC Code § 2-354.01, Section 404, and 27 DCMR 1304 and 1700.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Chief Procurement Officer